

# CAREER OPPORTUNITIES



SBM is a leading financial services group in Mauritius, with a growing presence in the region, namely in Kenya, India and Madagascar. We serve a client base of more than 875,000 across the corporate, retail and high net worth segments and we provide adapted financial solutions supported by multi-channel capabilities within a universal banking model. The strategy of the Group revolves around modernisation and diversification of its offering, expansion of its markets, enhancement of capabilities prominently with respect to human capital, and effective risk management.

Our employees – currently more than 2,500 across the Group – are at the heart of our growth strategy. In our quest to be the employer of choice, we are laying increasing emphasis on developing and nurturing talent. SBM aims to become a reference in creating talent for a smarter tomorrow.

Open your door to success by joining us in the following challenging position within SBM (NBFC) Holdings Ltd and/or its subsidiaries:

## EBusiness Lead (SBMeB)

SBM eBusiness Ltd (SBMeB), a subsidiary of SBM NBFC (Holdings) Ltd, is a holder of a Payment Intermediary Services (PIS) License issued by the Financial Services Commission (FSC).

SBMeB provides payment intermediary services to clients outside Mauritius. It also has affiliate membership licenses from International Card Associations for the issuance of cards overseas. SBMeB is looking for an experienced individual with the ability to take ownership for actions, demonstrating a positive attitude and being able to deliver quality results within tight deadlines, whilst maintaining strong client relationships.

### Job Purpose:

Reporting to the Chief Executive Officer of the Non-Banking Financial Cluster, the EBusiness Lead will be responsible to sustainably grow the business, identify new opportunities in line with agreed plans and within internal and regulatory guidelines.

### Key Responsibilities:

- Propose and implement a strategic plan for the business
- Operate the business within the goal of achieving set plans and objectives
- Acquire new clients and programmes within the board's risk appetite
- Assess client requests and risk prior to recommendations for customer/programme onboarding
- Develop synergy and cross-selling with other Group entities
- Manage the relationship with internal and external stakeholders
- Review and propose new or changes to existing policies, procedures, and processes where necessary to enhance service delivery, operational efficiency and/or risk management
- Adhere to high ethical standards, and comply with all applicable regulations/laws
- Implement an optimum structure with the required staffing and skills to deliver set objectives
- Effectively lead and manage the team towards optimal performance
- Perform any other ad hoc duties as and when required

### Qualifications, Experience & Skills:

- University degree in Banking/Management/Business/Accounting/Finance or any other relevant qualifications
- At least 8 years' experience in the Cards Business and/or any other relevant field
- Familiar with Anti-Money Laundering and Combating the Financing of Terrorism Legislations
- Good understanding of international business laws will be an advantage
- Experience in Project Management will be an advantage
- Detail oriented with strong analytical and technical skills
- Good communication and interpersonal skills in a team-oriented environment
- Ability to work under pressure to meet deadlines
- Proactive, self-motivated, critical thinker and dynamic personality

If you believe in taking new challenges with the right mindset, please refer to our website for full details and complete our online application form on [www.sbmgroup.mu/vacancies](http://www.sbmgroup.mu/vacancies) by Wednesday, 25<sup>th</sup> May 2022.

We thank you for your interest and invite you to grow with us.

Kindly note:

All applications will be dealt with in strict confidence.

Please favour online application.

The Group reserves the right to call only the best candidates for interview OR not to fill this position following this advertisement.

SBM is an equal opportunity employer.

One step in the right direction and a giant leap for your career.